

# **Kesar Terminals and Infrastructure Limited**

June 20, 2018

| Natings                |                              |                            |                                  |  |  |
|------------------------|------------------------------|----------------------------|----------------------------------|--|--|
| Facilities             | Amount (Rs. crore)           | <b>Rating</b> <sup>1</sup> | Rating Action                    |  |  |
| Long Term Bank         | 11.88                        | CARE D;                    | Revised from CARE B+; Stable     |  |  |
| Facilities (Term Loan) | (11.88)                      | (Single D)                 | (Single B Plus; Outlook: Stable) |  |  |
| Total                  | 11.88                        |                            |                                  |  |  |
|                        | (Rs. Eleven crore and Eighty |                            |                                  |  |  |
|                        | Eight Lakh only)             |                            |                                  |  |  |

Details of instruments in Annexure-1

Rating

## **Detailed Rationale & Key Rating Drivers**

The revision in ratings assigned to bank facilities of Kesar Terminals and Infrastructure Ltd (KTIL) considers the invocation of unconditional and irrevocable guarantees given by KTIL in favor of its subsidiary Kesar Multimodal Logistics Ltd (KMLL) which was not honored by KTIL.

## Detailed description of the key rating drivers

KTIL had provided unconditional and irrevocable guarantees to the bank facilities availed by KMLL, which KMLL had taken for execution of a project of setting up a Composite Logistic Hub in Madhya Pradesh. Due to subdued performance, KMLL was unable to service the liabilities on time. The banks called for the guarantee and KTIL was unable to service the liabilities on time.

**Analytical approach:** Consolidated financials of KTIL along with its subsidiary KMLL has been considered for analysis purpose. KTIL has extended corporate guarantee to the bank facilities availed by KMLL.

## Applicable Criteria

<u>Criteria on assigning Outlook to Credit Ratings</u> <u>CARE's Policy on Default Recognition</u> <u>Criteria for Short Term Instruments</u> <u>Financial ratios – Non-Financial Sector</u> <u>Rating Methodology - Service Sector Companies</u> <u>Rating Methodology: Factoring Linkages in Ratings</u>

## About the Company

Kesar Terminals and Infrastructure Ltd (KTIL) was incorporated in 2008 to take over the storage division of Kesar Enterprises Ltd (KEL). The storage division was demerged from KEL with the intention to expand the business. KEL is engaged in manufacturing of sugar and also has a distillery unit.

KTIL provides storage facilities for liquid cargo which predominantly constitutes of chemicals, petroleum products, edible and non-edible products and alcohol. The company operates 2 bulk liquid chemical terminals at Kandla, Gujarat having a total capacity of 127,000 kilo liters (KL) with a total of 64 tanks (which includes specialized tanks such as stainless steel tanks, tanks equipped with heating and insulation facilities and coated tanks which stores specialty products). The storage facility is set up on leased land (about 15 acres) of Kandla Port Trust.

KTIL in association with KEL has set up a Special Purpose Vehicle named "Kesar Multimodal Logistics Limited" (KMLL) in FY12 to execute its project of setting up a Composite Logistic Hub on an area of 88.3 acres of leased land provided by Madhya Pradesh State Agricultural Marketing Board (Mandi Board) on design, build, finance, operate and transfer

<sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.

(DBFOT) basis. KTIL has extended corporate guarantee for the bank facilities (amounting to Rs.108.11 crore) to be availed

by Kesar Multimodal Logistics Ltd (KMLL).

| Brief Financials (Rs. crore)-Consolidated | FY17 (A) | FY18 (A) |  |
|---|----------|----------|--|
| Total operating income                    | 48.59    | 44.85    |  |
| PBILDT                                    | 23.59    | 17.37    |  |
| PAT                                       | 1.59     | -6.70    |  |
| Overall gearing (times)                   | 1.84     | 1.88     |  |
| Interest coverage (times)                 | 1.74     | 1.20     |  |

A: Audited

## Status of non-cooperation with previous CRA: NA

### Any other information: NA

## Rating History for last three years: Please refer Annexure-2

**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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### \*\*For detailed Rationale Report and subscription information, please contact us at www.careratings.com

### About CARE Ratings:

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### Disclaimer

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In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.



# Annexure-1: Details of Instruments/Facilities

| Name of the<br>Instrument | Date of<br>Issuance | Coupon<br>Rate | Maturity<br>Date | Size of the<br>Issue<br>(Rs. crore) | Rating assigned<br>along with Rating<br>Outlook |
|---------------------------|---------------------|----------------|------------------|-------------------------------------|---|
| Fund-based - LT-Term      | -                   | -              | October 2018     | 11.88                               | CARE D  |
| Loan                      |                     |                |                  |                                     |   |

# Annexure-2: Rating History of last three years

| Sr. |                              | Current Ratings |                                      | Rating history |  |  |  |  |
|-----|------------------------------|-----------------|--------------------------------------|----------------|--|--|--|--|
| No. |                              | Туре            | Amount<br>Outstanding<br>(Rs. crore) | Rating         | Date(s) &<br>Rating(s)<br>assigned in<br>2018-2019 | Date(s) &<br>Rating(s)<br>assigned in<br>2017-2018 | Date(s) &<br>Rating(s)<br>assigned in<br>2016-2017 | Date(s) &<br>Rating(s)<br>assigned in<br>2015-2016 |
|     | Fund-based - LT-Term<br>Loan | LT              | 11.88                                | CARE D         | -  | 1)CARE B+;   | 1)CARE BB+;<br>Stable                              |  |



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